

Activity of leasing companies in 2020

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81.6
Dynamics of new lease agreements value

The survey covered 82 enterprises conducting leasing activity in 2020. Throughout 2020, the surveyed enterprises concluded 560 thousand new lease agreements for 654 thousand assets/items leased. The value of concluded contracts in 2020 amounted to PLN 50.2 billion.

Basic data on leasing companies

The surveyed entities (lessors) were represented by capital companies: 53 limited liability companies, 28 joint-stock companies and 1 company with other legal forms. For 17 of these enterprises leasing was the only type of their activity, for 40 - the dominant type of the activity, and for 25 enterprises it was their peripheral activity.

The capital groups included 66 entities from the surveyed group of leasing enterprises, where 53 were subsidiaries, 9 parent entities, and 4 parent and subsidiary entities at once.

As of the end of the previous year, 9.0 thousand employees performed work connected with leasing in the surveyed entities, of this 7.5 thousand persons on the basis of an employment contract, 580 persons on the basis of a mandate contract, agency contract or specific task contract and 940 self-employed persons.

The distribution network of leasing products comprised 2.2 thousand branches and authorized representative offices.

Characteristics of leasing services

During 2020, the surveyed leasing companies concluded 560 thousand new contracts with 442 thousand lessees, leasing 654 thousand assets/items for an amount of PLN 50,191 million. The subject of these leasing agreements were both new assets/items (worth PLN 37,782 million) and the used ones (PLN 12,408 million).

35 surveyed companies noticed the impact of the coronavirus pandemic on their activities, of which 13 companies assessed it as "negative and serious"

As of the end of 2020 896 thousand lessees used leasing services; they leased 2239 thousand assets/items worth PLN 103.2 billion

Table 1. General information about enterprises and their leasing activities in the period from 1 January to 31 December

SPECIFICATION	2019	2020
The number of surveyed entities	83	82
of which entities were leasing activity was the only type or dominant type of activity	57	57
Number of lessees (clients) who have concluded new contracts	443 952	442 373
Number of new contracts concluded	608 833	559 952
Number of assets/items leased	719 329	654 318
Value of assets/items leased in PLN million	61,495	50,191

Leasing of means of road transport was the main position in the subject structure of the new contracts – 69.4% of the total value. The share of passenger cars accounted for 61.4% of the value of road transport means, and for trucks and vans it was 16.2%. Industrial machinery and equipment were important leasing segment, constituting 25.3% of the value of newly concluded contracts. In this group 21.1% were construction equipment, 10.6% agricultural machinery and 9.4% metalworking machinery. Computers and office accessories leased constituted 1.6% of the total value of new lease contracts and real estates leased – 1.2%.

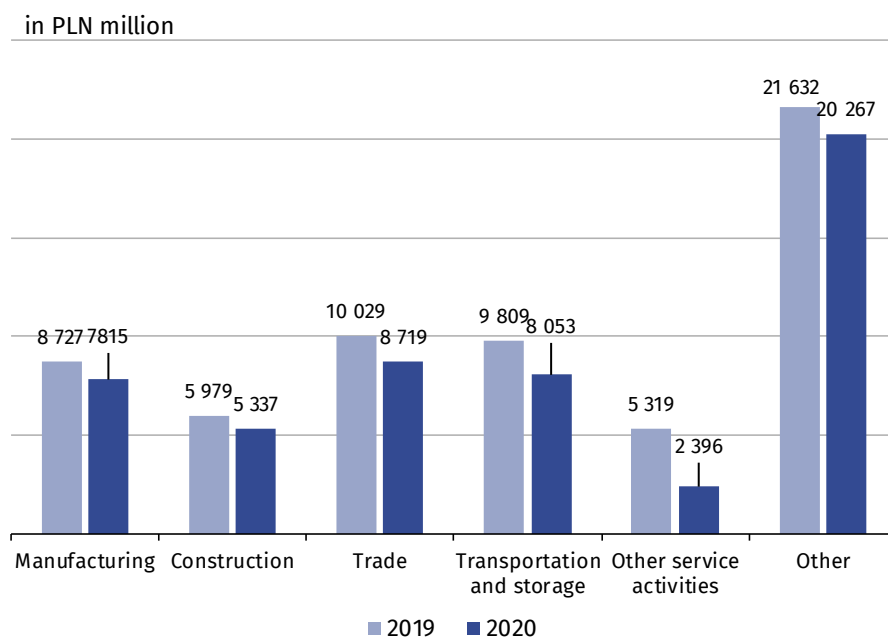
Characteristics of lessees (clients)

Entities of the national economy dominated in the subjective structure of clients (lessees). They leased assets/items for PLN 49,898 million (99.4% of the total value of new contracts). Of which, natural persons conducting economic activity leased assets/items for PLN 17,774 million (35.4%) and lessees from public administration for PLN 133 thousand (0.3%).

Clients from the Mazowieckie voivodship constituted 26.5% of the number of lessees who concluded new contracts in 2020

The sectors that most frequently used leasing services in 2020 were NACE sections: wholesale and retail trade, transport and storage, other service activities, manufacturing as well construction. These industries have concluded new contracts for a value of PLN 29,924 million, which was 59.6% of the total value of contracts.

Chart 1. The value of new lease contracts by type of the lessee’s business (NACE section)



Financial situation of leasing companies

The value of assets of 57 companies (17 companies for which leasing activity was the only type of activity and 40 for which leasing activity was the dominant activity) amounted to PLN 140,204 million as at the end of 2020. Fixed assets with the value of PLN 89,324 million were the largest category (63.7%). Current assets amounted to PLN 50,818 million, which was 36.3% of the total assets. In the liabilities of this group of leasing companies 94.6% of the value were liabilities and provisions for liabilities in the amount of PLN 132,695 million.

The net profit for the total amount of PLN 680 million was made by 39 companies, while 18 entities recorded a loss of PLN 187 million

Revenues from total activity of entities for which leasing was the only or dominant type of activity amounted to PLN 11,525 million. Sales revenues had the largest share in the structure of these revenues – 86.0%. Total activity expenses amounted to PLN 10,875 million, were costs of operating activity accounted for 49.5%. The net financial result amounted to PLN 493 million.

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